

## How to choose a training organisation

If you're considering upgrading your skills, or sending staff for more training, one of the first decisions you will make will be to choose a course and a training organisation.

It's tempting to get any classroom training out of the way as quickly as possible. But think past the study for a moment and picture yourself putting your learning into practice on the job.

If you get it wrong, choosing training that doesn't adequately prepare you, it could jeopardise your workplace performance and threaten your job security. So, do you really want to take shorter course, the less comprehensive option?

Ensuring you get a proper foundation may require additional hours of study and assessment, but preparing adequately will ensure the greatest chances for success, and help secure career longevity and career success.

### What does each organisation offer?

Is it a promise of a quick and easy course and a guarantee of a certificate of completion after a couple of days? Or is it something more robust, offering a comprehensive, high-quality content?

Yes, something in more detail, with more information and more help will take a little longer, but it will also prepare you for practical assessments that give you the assurance of a foundation of knowledge and understanding for career progression.

What do you think is better value for money - a piece of paper saying can do something but without having a genuine ability to do it, or a new raft of skills and educational qualifications that you have worked hard to achieve?

### Why REIQ?

The REIQ exists to represent and support the real estate profession. By training newcomers and established real estate professionals well and making them the best agents/salespeople/property managers they can be, we believe the real estate profession can be populated by inspired, educated and committed individuals who love what they do and have the results to prove it.

As the professional representative body, the REIQ is in a unique position to provide the best quality real estate training that is highly regarded by the profession, of excellent quality, presented by highly experienced trainers and with well-researched, comprehensive support materials.

The REIQ has a vested interest in ensuring that real estate professionals in Queensland are as well-prepared as possible for their career, armed with understanding of not just the legislation and critical documentation, but with a practical foundation to commence their new career. In addition to the entry level mandatory training, REIQ offers a range of courses designed to arm new recruits with additional skills to make them job ready and highly employable.

### **Career Networking Lunches**

The REIQ also offers Career Networking Lunches to assist registration and licensing students to meet accredited agencies and secure their first role in real estate. The ongoing support provided to newcomers through REIQ membership ensures that once training is completed, there is always an avenue of assistance and guidance available to those starting out in their career, and the free Agency Advice and Property Management Support Service ensures that if an REIQ member encounters a situation they are unfamiliar with there is an experienced professional available to assist.

If you want to succeed in real estate, REIQ is here to help.

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