**7 interview questions to ask agents when selling your home**

If vendors are interviewing other agents for their listing, below are a list of questions you can give the vendor to ask the other agent.

Structure these questions in a way that highlights your strengths and expose your competitor's weakness.

This puts pressure on the other agent, particularly if they are not a good one! It forms a great agenda for the vendor and turns the table on a competitor who cannot provide the answers confidently.

Most importantly, **make sure you have these covered in your own presentation**.

 **QUESTIONS**:

1. What is your list to sell ratio?
2. How much money are you investing in personal development each year and what training are you doing?
3. Can I have list of the last 10 sellers with their contact details, for reference purposes?
4. What are your average days on market?
5. Can you show me a copy of the progress report you will send me and how often will it be?
6. Will you be doing all the open houses yourself and speaking to all the buyers yourself?
7. What is your average selling price vs the average selling price as per CoreLogic RP Data in this suburb?